Experienced Insurance Sales Professional

The Moore Agency | Allstate Insurance
Collierville, TN
Full-Time | Base Salary + Commission

The Moore Agency, a growing Allstate agency in Collierville, TN, is looking for an experienced insurance sales professional to join our team.

We are looking for an established, motivated producer who understands how to build relationships, develop referral partnerships, generate new business, and turn opportunities into long-term customers.

Who We're Looking For

Our ideal candidate has:

- A minimum of **3 years of insurance sales experience**
- An active Property & Casualty license
- A proven track record in insurance sales and production
- A strong natural market and ability to generate business through existing relationships, networking, and referrals
- Established relationships with, or the ability to develop strong partnerships with, mortgage brokers, real estate agents, financial advisors, lenders, builders, dealerships, and other referral sources
- Excellent communication and people skills
- Strong follow-up, organization, and relationship-building abilities
- The ability to manage a sales pipeline and work independently
- A self-motivated mindset and the drive to create new opportunities
- A customer-first approach to selling and servicing insurance
- **Bilingual candidates are preferred**

Our Agency

At The Moore Agency, we believe strong sales and exceptional customer service go hand in hand.

We are fundamentally a customer-service-driven agency, and retention is extremely important to us. Our goal isn't simply to write a policy. We want to build lasting relationships, educate our customers, provide the right coverage for their needs, and give them a reason to stay with our agency for years to come.

We are looking for someone who shares that philosophy and understands the value of both bringing new customers through the door and taking care of them once they're here.

Compensation & Benefits

- Competitive base salary based on experience
- Commission on sales
- Paid vacation
- Work-from-home days available based on experience and position needs

- Full-time position with an established and growing agency
- Supportive, team-oriented work environment
- Opportunity to build and expand your professional referral network
- The resources and product offerings of Allstate within a locally operated agency

The Right Fit

This is not an entry-level insurance sales position. We are looking for someone who already understands the industry and is ready to bring their experience, relationships, personality, and work ethic to a growing agency.

If you are a self-starter, natural relationship builder, experienced producer, and strong **communicator** who enjoys generating new business while providing excellent service, we'd love to meet you.

Join The Moore Agency and help us continue building an agency known for growth, relationships, and exceptional customer service.